Obion County
Joint Economic Development Council
Chamber of Commerce

“America’s Best Business Address”

2013
Annual Report
In the past there were two chartered organizations operating within Obion County with the responsibility of generating new growth in the areas of Tourism, Housing, Commercial, and Industrial Development (The Obion County Chamber of Commerce since 1922 and the Obion County Industrial Development Corporation since 1987). In many instances these agencies encountered duplication in both program delivery and expenditure. In an effort to improve efficiency in programmatic and budgetary areas, the two agencies formed the Obion County Joint Economic Development Council (JEDC) in early 2004.

The JEDC acts as the administrative organization of the Obion County Chamber of Commerce and the Obion County Industrial Development Corporation. The JEDC’s overall objective is to keep abreast of municipal and county government activities and legislation dealing with commerce or infrastructure and changes in the law that will affect retail or industry.

Chamber Membership
- Business Matters
- Business After-Hours
- Breakfast with the President
- Lunch-N-Learns
- Annual Banquet
- Annual Golf Tournament
- Member Visits
- Recruit Volunteers
- Recruit New Members

Retail Recruitment and Retention
- Keep inventory list of buildings and land
- Attend retail trade shows
- Work with partners such as TVA, The Shopping Center Group, West TN Retail Alliance

Public Relations
- Distribute Obion County Guide and Map
- Website and Newsletter

Existing Industry Retention
- Existing Industry Visits
- Industry Appreciation Golf Tournament
- Obion County Industrial Training Center
- Workforce Development

Industrial Recruitment
- Market existing industrial buildings and property
- Complete Requests for Information (RFI’s) from prospects, site consultants, State of Tennessee, Tennessee Valley Authority, West Tennessee Industrial Association

Tourism
- Discovery Park of America
- Mississippi River Corridor
- Great River Road Trail
- Reelfoot Lake Tourism
2013 New Chamber Members and Ribbon Cuttings

Kenton Chevrolet
Felecia Bella
Re/Max United
American Red Cross
NWTN Chapter
AmeriClear Rx
CAM Electric
Green Acres Mobile Homes
Tobacco Barn
Union City Urgent Care
Wise Staffing Agency
Todd Family Fun Farm
411 Marketing
Johnson Heating & Air
Krietman’s Towing
Tencom Digital Marketing

Paul Davis Restoration
All Dolled Up
Discovery Park of America
First State, Troy, TN
Salon Utopia
Fast Pace Urgent Care
Business Matters

The chamber offers a series of learning opportunities the third Tuesday of every month at the Obion County Public Library. Our Business Matters program is designed to enhance our members’ businesses and success through relevant topics. Business people are encouraged to attend and be prepared with a number of their business cards share for networking opportunities.

Business After Hours

Business After Hours is one of our premier networking events for business professionals, giving you the opportunity to discuss and share ideas while learning about other local businesses. It is a relationship building experience held in a relaxed setting that benefits you and your company through added contacts and resources. Business After Hours events take place in a location designated by a sponsor company.
Breakfast with the President

Breakfast with the President is designed to get our new chamber members engaged, involved and acquainted with each other as well as with our chamber president and board. We provide a relaxed and casual environment for each new business to introduce themselves and network amongst each other.

Lunch-N-Learns

Lunch-N-Learn seminars are designed to give businesses an opportunity to present and keep attendees up to date on relevant topics in a professional, yet informal environment, providing food, refreshments and door prizes.

This year Regions Bank held a Lunch-N-Learn to discuss the Affordable Health Care Act and how it may affect your business in 2014 and beyond. Align Chiropractic also held a Lunch-N-Learn titled, “How to Stay Young – The First 100 Years” and discussed tips on how to avoid and prevent spinal disorder so you can enjoy your extended life.
**Business Matters: Informative Networking Breakfasts**

In today’s times, it is more important than ever for business owners and managers to commit to ongoing learning and skills training to maintain a competitive edge and stay abreast of the changing times.

Business Matters provides chamber members an opportunity to learn from community business leaders who come to share their subject matter and business expertise. This FREE monthly gathering is a great way to meet and network with other business people in the area. In 2013, we covered some

<table>
<thead>
<tr>
<th>Month</th>
<th>Presenter</th>
<th>Sponsor</th>
<th>Topic</th>
</tr>
</thead>
<tbody>
<tr>
<td>January</td>
<td>Art Sparks</td>
<td>ATA</td>
<td>“Taxes”</td>
</tr>
<tr>
<td>February</td>
<td>Elizabeth Pritchett</td>
<td>Twin Oaks Technology</td>
<td>“Voice Over IP Telephone Benefits”</td>
</tr>
<tr>
<td>March</td>
<td>Chuck Doss, Dawn Tittle, Tim Shanks, Hope Cooper, Jon Ed Powers</td>
<td>Five Seasons Men’s Shop</td>
<td>“Business Roundtable”</td>
</tr>
<tr>
<td>April</td>
<td>Greg Dozier</td>
<td>Leaders Credit Union</td>
<td>“45 Ideas in 45 Minutes”</td>
</tr>
<tr>
<td>May</td>
<td>Nick Hall</td>
<td>Commercial Bank</td>
<td>“Cloud Computing”</td>
</tr>
<tr>
<td>June</td>
<td>Sandra Hickey</td>
<td>Goodwill Career Solutions</td>
<td>“Goodwill Career Solutions”</td>
</tr>
<tr>
<td>July</td>
<td>Donald Dugger</td>
<td>Tennessee Career Center</td>
<td>“Tennessee Career Center”</td>
</tr>
<tr>
<td>August</td>
<td>Bill Sanderson</td>
<td>Cox Oil</td>
<td>“Legislative Updates”</td>
</tr>
<tr>
<td>September</td>
<td>Jon Sturgeon</td>
<td>Pathway Lending</td>
<td>“Pathway Lending”</td>
</tr>
<tr>
<td>October</td>
<td>Donna Hastings</td>
<td>TTC-Newbern</td>
<td>“Tennessee College of Applied Technology”</td>
</tr>
<tr>
<td>November</td>
<td>Landy Fuqua</td>
<td>Commercial Bank</td>
<td>“Marketing Your Small Business”</td>
</tr>
<tr>
<td>December</td>
<td>Suzie McWherter</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Annual JEDC Banquet Winners

Keisha Hooper
Obion County Cruise-In Chair

Jo Ann Speer
Tennessee Outdoor Writers Association Chair
2013 Volunteer of the Year

Greg Dozier, Leaders Credit Union
Board Member of the Year

Northwest Tennessee Workforce Board
Business Partner of the Year
Annual JEDC Banquet Winners

Five Seasons Men’s Shop
Small Business of the Year

Reelfoot Animal Hospital
Business of the Year

Williams Sausage
Industry of the Year

KYTN & The Quake
“You Made It Happen” Award
Annual Golf Tournament
The Obion County Chamber of Commerce had its annual Golf Tournament last June with over 25 teams in attendance. 1st Place: Hale's Commercial Cleaning; 2nd Place: Terry Petty Chevrolet; 3rd Place: Hunt Brother's Pizza

Industrial Appreciation Breakfast
The Obion County Joint Economic Development Council held its Industrial Appreciation Breakfast in May to help give a special thanks to all the industries in Obion
Marketing Development

Marketing Outlets

Obion County Website (www.obioncounty.org)
Obion County Guide
Obion County Welcome/Relocation Packets
Obion County Chamber Membership Investment Brochure

Obion County Marketing Guide - Identifies important Obion County demographics such as the “Trade Area” population, transportation, recent retail additions, annual wages, major employers, community patterns, and traffic counts. The guide has also been transferred to jump drive, providing convenience and ease of viewing when distributed at trade shows. It has also been put in a condensed Power Point format to be presented to prospective industry.

Various Print Media Outlets - Advertised specifically to entities within a certain area of the economy (particularly in terms of transportation due to the expansion of the Everett-Stewart Airport, the construction of the port facility at Cates Landing, and the availability of highway and rail) in hopes of getting Obion County’s name and position known to those who are primarily concerned with transportation.

Tennessee Vacation Guide - Obion County advertises in the Tennessee Vacation Guide which is distributed to approximately 550,000 visitors annually. The JEDC received a grant from the Tennessee Department of Tourism Development to assist
Tourism Activities throughout Obion County

Obion County Cruise-In
Obion County Cornfest
Reelfoot Lake Bicentennial Celebration
Mississippi River Corridor
Great River Road Trail
Troy Pecan Festival
Kenton White Squirrel Festival
South Fulton Banana Festival
Numerous Sports Tournament

Cattle Show

Cornfest Cake Walk

Cornfest Corn Shucking Contest
Obion County Cruise-In
Discovery Park of America

Discovery Park of America, located in Union City, TN, offers visitors a world-class educational and entertainment experience with more than 70,000 SF of exhibits focused on nature, science, technology, history, and art.

DISCOVERY CENTER
The centerpiece of Discovery Park is Discovery Center, a 100,000-square-foot building showcasing ten exhibit galleries: Children’s Exploration, Energy, Enlightenment, Military, Native Americans, Natural History, Regional History, Science/Space/Technology, and Transportation. In addition, a Special Exhibit Gallery features traveling exhibits. Discovery Center’s multi-story atriums are filled with exhibits that invite visitors to open their minds to a greater understanding and appreciation of our world…past, present and future. Highlights include:

- A theater simulation of the 1811-12 earthquakes that shaped the land in this region as well as a planetary tour in the starship theater.
- A 20,000-gallon aquarium revealing the underwater life of Reelfoot Lake.
- A 60-foot replica of a human body with a 30-foot slide.
- Dinosaurs, fossils, Native American artifacts, military equipment, vintage automobiles, and dozens more hands-on experiences for children.

Discovery Center also includes a Grand Hall with space for meetings and social events for groups of approximately 300 people, as well as a Tower Room that accommodates about 70 people.

OUTSIDE AT DISCOVERY PARK
Discovery Park’s 50-acre site offers visitors a variety of experiences. Highlights include:

- A water feature that bisects the site, flowing north to south. Originating at the circa-1800s gristmill, the water feature includes waterfalls and bridges as well as extensive landscaping. Japanese, European and American gardens allow visitors to connect with nature and learn about plants and flowers from around the world.
- Log cabins, farm buildings and equipment, and family items providing a glimpse into rural life in the 1800’s.
- A 100-year old church as well as a train station with a locomotive and various cars.
- A salute to American’s independence including a replica of the Liberty Bell.

DISCOVERY PARK HOURS:
10:00 a.m. – 5:00 p.m. Tuesday through Sunday
Closed: Easter, Thanksgiving, Christmas, and New Year's Day
jobs and more capital investment for Tennessee.”

**Economic Development**

**Existing Industry**

Throughout the year, the JEDC staff was intricately involved with the local industrial base in an effort to assist in new employment growth and to preserve existing jobs. To support existing industry, the JEDC makes industry visits throughout the year. As a result of these visits, information can easily be shared regarding other industrial operations and how those can help increase productivity in other plants.

**Industrial Recruitment**

The Obion County Joint Economic Development Corporation is very aggressive in its efforts to bring additional industry to Obion County. To assist in the attraction of additional outside capital to the community, an ample set of resources and marketing materials are utilized, including flyers, presentations, and website information. Over 35 proposals were sent to companies and industries that expressed interest in Obion County as a potential place of location.

**Select Tennessee Site Certification**

The Select Tennessee program was launched in June 2012 with the goal of helping Tennessee communities prepare available sites for investment and expansion. The program sets a consistent and rigorous standard upon which companies can rely when making critical location decisions. The Northwest Tennessee Regional Industrial Center in Union City was certified in 2013.

“Site preparedness is a very important consideration factor for companies in determining where to build their next facility,” Austin Consulting Location Consultant Brandon Talbert said.

“Expanding companies and site selectors alike want to see sites that are ready to go right now and often do not have the time to go through a lengthy review process”, Foote Consulting Group, LLC President and CEO, Deane C. Foote said. “The Select Tennessee Certified Sites program assures these companies and site selectors that they are seeing some of the very best sites in the nation, the "cream of the crop", all ready to go now! The result will be more successful project locations, more
Founded in 1982, 9to5 Seating is a vertically integrated manufacturer, specializing in the design and production of ergonomic office seating. For more information, please visit www.9to5seating.com/

Governor Haslam, Commissioner Hagerty Announce 9to5 Seating, Inc. to Relocate Manufacturing Operations to Union City

Office Seating Manufacturer to Invest $39.5 Million, Create 510 New Jobs—http://news.tn.gov/node/11547

NASHVILLE – Tennessee Gov. Bill Haslam and Economic and Community Development Commissioner Bill Hagerty along with 9to5 Seating officials announced today the company will relocate its manufacturing operations to Union City, Tenn. The announcement represents an investment of $39.5 million and will create 510 new jobs over the next five years in Obion County.

“I want to congratulate 9to5 Seating on this announcement, and I thank the company for its investment and commitment to Union City and Tennessee,” Haslam said. “Projects like these highlight all the great things happening in our state and reinforce our goal of making Tennessee the No. 1 location in the Southeast for high quality jobs.”

“Tennessee’s manufacturing competitiveness has a distinct advantage in the global arena as companies continue to recognize the benefit of our ideal central location, ability to build and support infrastructure and superb business climate,” Hagerty said. “I appreciate 9to5 Seating’s investment in Union City and its continued focus on reshoring top manufacturing jobs back to our state.”

“9to5 Seating chose Union City as the home for our project because of its close proximity to our major markets, availability of talented workforce, and the generous help and assistance that the state of Tennessee, Obion County and Union City have made available to us,” 9to5 Seating CEO Darius Mir said. “We are determined to not only bring back manufacturing to the United States, but to reverse a 30-year trend by exporting our high quality USA made products competitively to Asia and other countries around the world.”

9to5 Seating will move its China based manufacturing facility to the U.S. and plans to occupy the Union City IDB Speculative Building at 3919 Greenfield Drive in the Northwest Regional Industrial Center. Production is scheduled to begin in early 2014, at which time the company will introduce a newly developed product line designed for the retail market under the brand name of Made in America (MIA) Seating.

“We have worked since the spring with 9to5 Seating. They are a good company with good jobs that the people of our community will embrace,” Union City Mayor Terry Hailey said. “This comes at a time when there is a critical need for new jobs in Union City and Obion County. I think 9to5 Seating will be happy they have chosen to locate here and we are so happy they did.”

“With the season of Thanksgiving fast approaching in Obion County, we count our blessings once again,” Obion County Mayor Benny McGuire said. “A great family-owned industry, 9to5 Seating, has chosen Obion County as their new home. We are extremely excited and welcome them to the great state of Tennessee and also to the great county of Obion.”

“This is a blessed day for Union City and Obion County,” Lindsay Frilling, economic development director of the Obion County Joint Economic Development Council, said. “There have been many people involved in making this project come to fruition, and I appreciate each and every one of them. I am very excited to have the Mir family joining our business community as it has been a pleasure working with them throughout this process.”

“TVA and Union City Electric congratulate 9to5 Seating on its Union City site announcement,” TVA Senior Vice President of Economic Development John Bradley said. “We are delighted to be partners with the state of Tennessee, Union City officials and the Obion County Industrial Board as we assist companies, like 9to5 Seating, to find an optimal location to locate, grow and provide quality jobs in our communities.”
Everett-Stewart Regional Airport

ESRA is a part of the Tennessee Aviation Association, which is a statewide coalition of airports and other aviation organizations dedicated to the growth and improvement of Tennessee’s aviation infrastructure, both public and private. Jo Ann Speer, Manager of Everett-Stewart Regional Airport in Union City, has been elected as the 2013-2014 President of the organization.

Mrs. Speer was named Tennessee’s Airport Manager of the Year by the Tennessee Aeronautics Commission at the 2012 Tennessee Airports Conference last year. She has also served on the Board of Directors of The Tennessee Aviation Hall of Fame. Everett-Stewart Regional Airport Board received The Governing Body of the Year Award during the 2011 Awards of Excellence Banquet held during the Tennessee Airports Conference. Everett-Stewart Regional Airport received Tennessee Airports 2011 Red Carpet Award.

Port of Cates Landing

The Port of Cates Landing is located north of Tiptonville, Tennessee in Lake County in the extreme northwest corner of the state.

The Cates Landing public port will have loading and unloading capabilities for various raw and finished products onto and off barges. The port will be accessible to barge traffic year round with slack water access to the barge berthing area. The harbor channel will provide space for passage of barge traffic at the port terminal without interference with barges that are moored at the berthing area. In addition, a 300 foot turn-a-round for tugboats will be provided at the southern end of the harbor.
Northwest Tennessee Regional Marketing Initiative

Gov. Haslam’s Jobs4TN plan established regional "jobs base camps" in each of nine regions across the state. One of those nine regions is Northwest Tennessee. The Obion County JEDC was heavily involved in the creation of the regional plan for northwest Tennessee. Part of the plan included specific marketing efforts, one of which was a new website www.northwesttn.com. This website includes the regional strategy, available sites/buildings, partners, interactive maps, and contact information for each of the nine counties.

Ken-Tenn Regional Alliance

The Ken-Tenn Regional Alliance (KTRA) is a six-county partnership incorporated across state lines in rural Northwest Tennessee and rural Southwest Kentucky. Counties involved are Lake, Obion, and Weakley Counties in Tennessee, and Carlisle, Fulton, and Hickman Counties in Kentucky. The KTRA was formed out of a specific need to address pressing issues such as extremely high unemployment, poverty, infrastructure improvements and development, and population loss. The KTRA is focused on our shared assets: the Mississippi River, three River Ports, future Interstate 69, rail access, and what each county has to offer the regional partnership. www.kentennalliance.com

Northwest Tennessee Entrepreneurship Center

The Obion County JEDC is a vital partner of the Northwest Tennessee Entrepreneur Center (NTEC). NTEC is one of nine regional business accelerators serving the state of Tennessee. The center connects entrepreneurs with the critical resources needed to launch new businesses or grow existing businesses. The center is located in Martin and serves Obion, Lake, Benton, Carroll, Gibson, Crockett, Weakley, Dyer, and Henry counties. Funding for NTEC comes from both public and private funds. NTEC provides mentoring and educational guidance to help businesses develop an “investable business plan”. This plan is then presented to capital funding sources in hopes of successfully securing capital for growth or expansion.

During June of 2013, NTEC along with its partner, Memphis Bioworks Foundation, launched the NextFarm Agricultural Innovation Accelerator. A total of twenty-four companies were screened for potential participation in the accelerator. A portion of those companies were existing businesses with an innovative idea for company expansion, the remainder were new start-up business concepts. Nine of these companies were selected to participate in the NextFarm accelerator. Two of the companies are located in Obion County and a
New Retail Establishments

Information regarding Obion County was continually sent to various retailers and restaurant establishments to keep them informed of the actions occurring within the county, to make connections, establish relationships, and to keep Obion County’s name and community information in front of these investors. The JEDC also worked with local businesses in locating space, identifying markets, and other resources. As reported by the Obion County Tax Assessors office, the businesses below obtained a new business license in 2013.

A Better You
Aby
Adela pina
Advantage Promotional Products
All Dolled up
Appleton Heat & Air
Aqua Terra Creations LLC
Armstrong Pluming
Bailey's Small Engine
Boot Scoot
Brad Ward Contracting
Burdq Dunham & Associates
CB Sales
Charlie Irwin Painting LLC
Church Art Glass Inc
Clean Sweep Janitorial Services
CMH & Brothers
Cobwebs &Dust Bunnies Cleaning
Concrete Finishers
Connections
Contractors LLC
Corner Collectable’s
Cornett Metal Roofing,INC
Credit LLC
Crystal Breeden (Hair Stylist)
Current Outdoors
Custom Computer
Custom Thermal
Daniel Janusz Carpentry
Davis Fish Market
Dennis Scarborough Lumber CO
Dent Dude
Discovery Park Of America INC
Docs Guns And Ammo
Don Sol INC
Double J Towing And Auto Service
Drive Auto LLC
Dwellers LLC
Eclipz Hair Salon
Emily Underwood
Envision
Equipment LLC
Extreme Window Tint
Family Tree Lawn Care
Felecia Bella
First Choice Farm & Lawn
Fred Dotson DBA ICEE
Gary Guide Service
Get Clean Mobile Detail
Gottabe Unique Boutique
Greener Grass Boutique.Com
Gumm
H & S Tobacco
Hammers Portable Bldgs
Hescot INC DBA STA
High Note Transport LLC
Hime Pressure Washing
Honey Do Home Improvement
Hopkins Investments 2
Hott Heating And Air
Irrigation LLC
J.R. Investments DBA
Jill Qualls
Jo Annes Kitchen
John Townsend
JR's Auto Shop
KPM Maintenance DBA
KT M Construction LLC
KYTN Field Inspections
LA Guanajuatense
Little Lambs
Little Lambs Leaning Center UCI
Lyndsey Prather
Mccadney Collision
Moody & Patterson LLC
Morrison Management Specialist INC
Motive Powers Technologies
Mountain Jump Lawn Care & Landscape
New 2 You Consignment Shop
Noffels Department Store
Parkers Lawn
Pearson Safety Services LLC
Phillio Blackmon
Pierce's Custom
Porter Electric LLC
Prime Automotive II
Pro Tint
Randy Kincade (Carpenter)
Restaurant
Rhino Construction LLC
Richard Mechanic Shop
Richard Summers
Rose Construction INC
Salon Utopia
Sanfrod Lawn Services
Scarborough Towing
Smith's Home Improvement
Southern A&I
Spotlight Peforming Arts Academy
Stephanie And Company
Sue's Place LLC
Sugar And Spice
Systems
Tanny Consulting
Tennessee Tractor
The Boat House
The Cafe
The Chicken Shack
The Masters Key
The Place
The Whispering Tree
Tiffany Crews
TKS Hearing Systems Inc.
Triple R Auto Sales
Turner Welding
Tweakers Software
Union City Auto
Upscale Detail
U-S Donuts
W & O Construction Company INC
WG Mars
Walter Greer (Carpenter)
West In Shows
Wise Staffing Services INC
ThreeStar

The Three-Star Program assists Obion County with achieving excellence in economic and community development (ECD). The county is guided through a comprehensive plan of essential benchmarks with the assistance of the JEDC’s Three-Star coordinator and an ECD team member. The goal of the program is to create new employment opportunities, preserve existing jobs, increase family income, and improve quality of life. Meetings were held to discuss the importance of participation in the community for the ThreeStar report. Achieving ThreeStar status in Obion County is important, particularly pertaining to state grants. Following a review, Obion County was once again named a ThreeStar Community.

UT Martin REED Center/TSBDC

The Regional Entrepreneurship and Economic Development Center (REED Center), housing the Tennessee Small Business Development Center (TSBDC), was established to meet the needs of existing and potential business owners through one-on-one consultations and interactive training programs. The Obion County JEDC has a strong partnership with the REED Center. In 2013, the REED Center presented two seminars at Business Matters with over 60 attendees and served approximately 50 individuals in Obion County through one-on-one consulting and small business seminars.

Mayors Economic Development Meetings

Obion County has an active Mayors Economic Development Executive Roundtable, as required by the Tennessee Department of Economic and Community Development (ECD), and the state of Tennessee’s Three-Star Program, with meetings held on a quarterly basis by a host city. At each meeting, the mayors, city managers, and economic development partners discuss their strengths and weaknesses. This collaboration has proven to bring unity within the overall community.

Main Street Union City

Main Street Union City is a non-profit organization composed of dedicated citizens, business owners and other friends of Obion County and Union City who recognize the role a vital downtown plays in preserving and furthering our community’s identity, spirit and economy.

Main Street Union City is a National and State Main Street organization that works with economic development and local civic groups and also directs the Adult Leadership Obion County program. The Leadership 2013-2014 class is working on their project which is the development of a website. Visit www.obioncountyleadership.com to see what our leaders are up to.
For the JEDC to become and remain an effective resource to/for the local community, the organization (its staff and its Board of Directors) must establish and maintain an effective working relationship with elected officials at the local, regional, state, and federal levels. In addition, strong ties must be formed with regional, state, and federal agency personnel to ensure the strongest advocacy possible for the local community. Active liaison between these groups is essential for success and is an ongoing integral part of the JEDC work scope.

Organizational Memberships
To be an effective advocate for the community, it is essential that the JEDC maintain membership and an active presence in the following organizations:

- International Council of Shopping Centers (ICSC)
- International Economic Development Council (IEDC)
- Southern Economic Development Council (SEDC)
- Tennessee Economic Development Council (TEDC)
- Tennessee Economic Partnership (TEP)
- Tennessee Chamber of Commerce Executives (TCCE)
- West Tennessee Chamber of Commerce Executives (WTCE)
- West Tennessee Industrial Association
- West Tennessee Retail Alliance

Staff Training & Community Participation
- Adult Leadership Obion County Board of Directors
- Baptist Memorial Hospital Patient/Advisory Council
- Boys and Girls Club Board Member
- Cornfest Board Member
- Discovery Park of America Committee
- HeadStart Policy Council Member
- Hometown Walk of Hope Committee
- Union City Main Street Board of Directors
- United Way Board Member
- WestStar Alumni Council Member

Conferences & Meetings
All state and federal agencies, private sector business development organizations, as well as regional advocacy groups distribute information to their membership and to the general population through regular and annual seminars and conferences.

- Governors Conferences (Tourism, ECD)
- I-69 Meetings
- ICSC Conferences & Networking Events
- Mississippi River Corridor Meetings
- Port of Cates Landing Meetings
- SEDC Meet the Consultants
- TCCE Spring & Fall Conferences
- TEDC Spring & Fall Conferences
- TN Business Retention & Expansion Course
- TN Chamber Institute
- TN Economic Development Course
- TVA Valley Forum & Rural Leadership
- US Chamber Institute
- UTM/DSCC Economic Development Summit
- West TN Allies Meetings
tended the following events:

**Education**
- New educational facilities
- Low pupil-teacher ratios
- Southern schools accredited
- Scholarships & Financial Assistance
- After school activities

**Quality of Life**
- Cultural activities
- Outdoor Recreation
- Fishing & Hunting
- Reelfoot Lake
- Thriving Downtown
- Southern cuisine and more!

**Medical Facilities**
- Baptist Memorial Hospital
- Cancer Care Facility

**Obion County**

**Multiple Industry Sites**
- 548-acre “certified” industrial park
- Available Building Program
- Over 750 acres available for manufacturing/distributing

**Quadramodel Transportation System**
- Air, Water, Rail, Road

**Location**
- 500 mile equal distant travel to over 75% of the nation’s population center

**Available, Abundant Workforce**

**Colleges & Training Facilities**
- Colleges - 4 colleges within 1 hour’s driving time
- Industrial Training Center

**State Incentives**
- No State Income Tax
- Third lowest taxed states in the United States

George Mason University ranks Tennessee as the 3rd highest state for individual